

**UKRAINIAN-AMERICAN LIBERAL ARTS INSTITUTE**  
**“WISCONSIN INTERNATIONAL UNIVERSITY (USA) UKRAINE”**

# **CAREER**

*“Choose a job you love, and you will never have to work a day in your life.” — Confucius*

# WELCOME TO WIUU CAREER CATALOG!

The screenshot displays the Facebook interface for the Wisconsin International University Ukraine (WIUU) page. At the top, the navigation bar shows the user is logged in as Alex Romanovska. The page header includes the university's name, a search bar, and navigation options like 'Home', 'Timeline', and 'Recent'. The main content area features a cover photo of a bridge at night and a profile picture of two graduates. The university's name, 'Wisconsin International University Ukraine (WIUU)', is prominently displayed, along with its location in Kyiv, Ukraine, and contact information. The page has 704 likes and 181 friends. A recent post from Julia Romanovska is visible, along with a list of friends and a 'Like' button.

You may enter WIUU facebook home page by clicking on this link:

<https://www.facebook.com/pages/Wisconsin-International-University-Ukraine-WIUU/212592192115324?ref=hl>

**Dear Friends,**

There are Career Counseling and Internship services provided at WIUU on regular basis. Career Counseling Business internship was created at WIUU as a step toward reaching the goals of becoming the leading educational establishment in research and education. The main purpose of internship is providing students with practical experience in business according to international and Ukrainian standards.

Career counselors organize workshops on resume writing, job interviewing techniques and other relevant issues. They advise students and graduates on career planning and job opportunities.

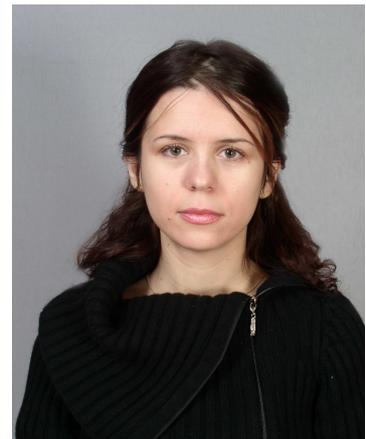
Career counselors expose qualified WIUU students to their potential future employers and form links between the University and business community. Internships are designed to prepare applicants for future jobs and careers; help you accomplish your professional goals; assist you in being a more competitive candidate in your future job search. You can also use an internship to determine if you have an interest in a particular career, create a network of contacts, and gain credits. It is also your chance to find permanent, paid employment with the company in which you interned. Thus, employers also benefit as experienced interns need little or no training when they begin full-time regular employment.

We also invite our graduates to join WIUU Alumni Club for their future carrier development and a network of contacts.

I hope that this Catalogue will provide you with helpful information on different issues of Internship and Alumni. I look forward to seeing you on campus.

Public Relations and Internship Coordinator

Romanovska O.O.

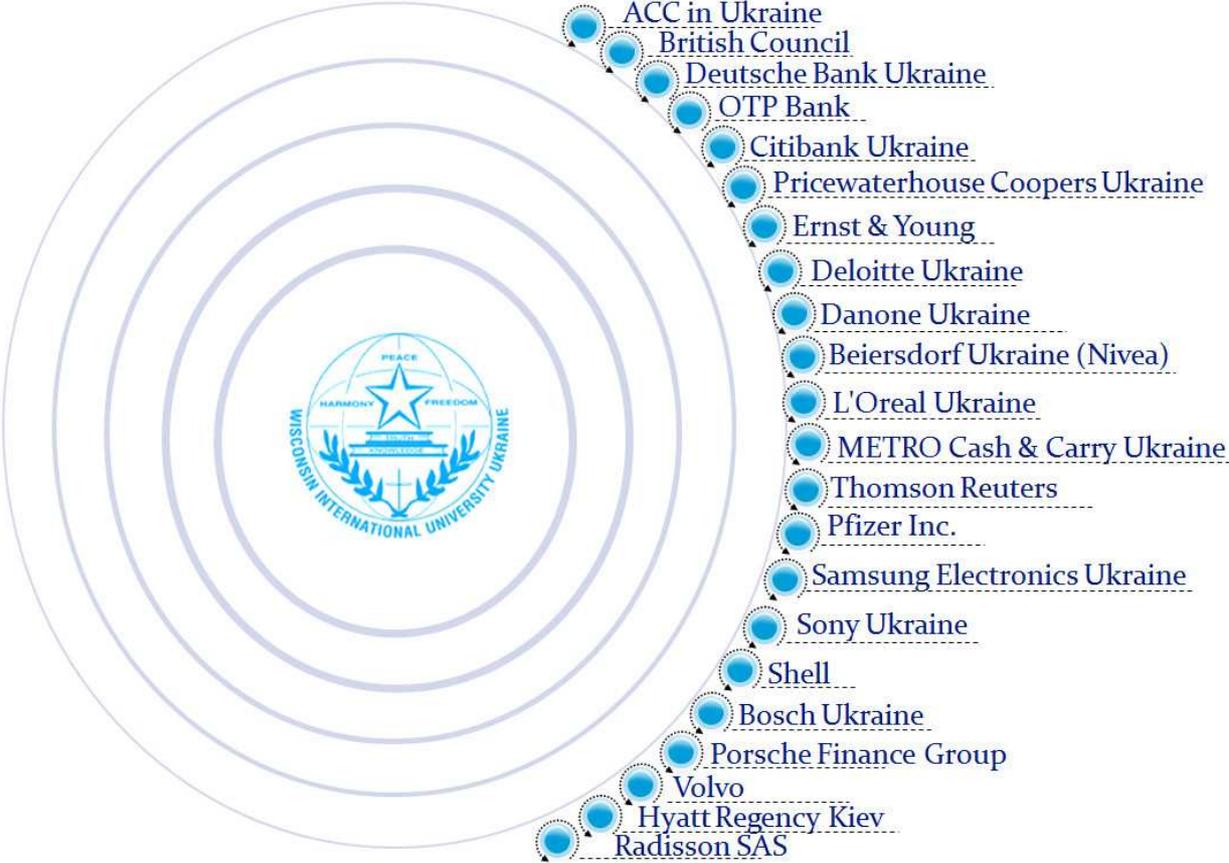


You may enter WIUU Internship facebook page by clicking on this link:

<https://www.facebook.com/groups/214506911984458/>

The screenshot displays the Facebook interface for the 'WIUU INTERNSHIP' group. On the left, a navigation menu includes 'Messages' (16), 'Events', 'Photos', 'Ads Manager', and 'Friends'. Below this are 'CONNECT' options like 'Find Friends' and 'Invite Friends', 'PAGES' such as 'Wisconsin Internati...' (2) and 'Pages Feed' (20+), 'GROUPS' including 'WIUU Alumni' and 'WIUU INTERNSHIP', and 'APPS' like 'App Center' (2) and 'Games Feed' (20+). The main content area shows the group name 'WIUU INTERNSHIP' with tabs for 'About', 'Events', 'Photos', and 'Files'. A post by Alex Romanovska is featured, titled 'Chamber Annual Charitable American Independence Day Picnic 2013 - The Chamber of Commerce in Ukraine'. The post includes a photo of people at a picnic and text: 'Home > Networking & Other Services > Social Networking > Independence Day Picnic > Chamber Annual Charitable American Independence Day Picnic 2013'. Below the post are interaction options: 'Like', 'Comment', 'Unfollow Post', 'Share', and '16 hours ago'. The right sidebar shows 'Suggested Groups' like 'BASKET OF JOKES' (2,656 members) and 'AFIZERE YOUTH MOVEMENT (AYM)' (409 members), and 'People You May Know' including 'Jumping Flash' (10 mutual friends) and 'Vladimir Veshtak' (14 mutual friends).

The following companies are internship places for WIUU students where many graduates continue to work on a full time basis:



WIUU organizes open hours or open doors days for WIUU 1<sup>st</sup> year students at international partner-companies. It is a great motivation for young students as well as an opportunity to find out more about work in the company from inside, to communicate with partners and managers and to obtain first-hand information about the career opportunities within the company.

**Open hour at Nivea Company  
October 25, 2013**

On October 25, 2013 was an open hour at Nivea Company (Beiersdorf) for WIUU students.



**Open hour at Imperial Tobacco Ukraine  
May 22, 2013**

On May 22, 2013 was an open hour at Imperial Tobacco Ukraine for WIUU students. The purpose of the excursion was to observe the operational process of assembly-line.



**Visit and an open hour at "Porsche Finance Group"  
February 21, 2013**

On February 21, 2013, WIUU and students visited Porsche Finance Group for an open hour and in order to discuss the matter of mutual co-operation regarding internship for WIUU students and other different social projects.



**Presentation of the company «METRO Cash & Carry»  
November 6, 2012**

On November 6, 2012 the students of Ukrainian-American Liberal Arts Institute "Wisconsin International University (USA) Ukraine" welcomed Mr. Michael Linander, Operations Director of "Metro Cash & Carry Ukraine".

Mr. Michael Linander made a presentation about the structure of the company «METRO Cash&Carry Ukraine» and told about the existing vacancies for WIUU students.



**Open hour at KPMG  
October 19, 2012**

On October 19, 2012 from 12.00 till 15.00 was an open hour at KPMG Company for WIUU first year students.



**Open lecture of KPMG  
October 2012**

On October 11, 2012 was an open lecture of KPMG members for WIUU students.



**WIUU Students at EURO-2012 as Volunteers**

30 Students of our university had the privilege of participating in volunteer activities of the 2012 European Football Championship within their internship program. Mr. Taras Hivchak, the Chairman of WIUU Student Council (2012), coordinated WIUU's student volunteering. The students worked at the Call Center of the Kyiv City State Administration. Their functional responsibilities were handling calls from foreign fans, checking different kinds of requests, providing information for foreign fans, etc.





## **Danone Ukraine**

### **Ivanna Smyrnova, Marketing specialist in Danone (WIUU graduate - 2013)**

I've been working in Danone for about a year. I have found it through WIUU career department. And, to be honest, from the very beginning I fell in love with Danone Company. I was hired as a Marketing Trainee and had a great opportunity to combine my studies and work. Which is extremely important! I saw an international company from inside. Of course, we have talked about the structure in university, but to "touch" it in real life is absolutely a different thing! I understood the correlation between the departments, their roles, processes, and how it all actually works. Danone is a great company where you can get a huge experience in FMCG industry; communicate with real professionals and just great people. It is very important that everything that is happening in Danone – is happening locally. All decisions are taken here in Ukraine. It's really a huge experience and you have much more space for actions and development. Here you can create and make decisions. It is the company that has great values and mission; the company that makes people's life better and healthier. It is a place where you feel yourself as a part of something important; with a very warm atmosphere and a great team! I have found myself here, found the field where I would like to operate in Marketing! Moreover, I am planning to develop myself in this company further. What can I say..... I love my job! And I am extremely happy to be a part of Danone Ukraine!

### **Yakovlieva Alina, Marketing trainee at Danone (WIUU graduate - 2013)**

In 2013 I have got my Bachelor's degree in WIUU. During my senior year at the university I was working at a marketing research company "Ukrainian Marketing Group (UMG) International". I worked in the qualitative research department for 6 months. In May 2013 I left UMG and started working at the Marketing Department at Danone company. The knowledge I acquired in the university has helped me a lot in getting this particular job. Moreover, I have implemented everything I know at these job positions.



Для мене Porsche Finance Group – другий дім, де я черпаю професійне натхнення. Робота тут – безцінний досвід та приклад того, як має працювати кожна людина.

**Єлизавета Марченко**  
Асистент по роботі з дилерами

Porsche Finance Group

**Lisa Marchenko (WIUU graduate - 2013)**

**Officer of dealer care center. (DCC Officer) at Porsche Finance Group**

It is a great pleasure for me to be a part of the PFG team spirit and it would've not happened without WIUU that loves its students greatly. I'm thankful to Alexandra and the whole university staff as well that they have given me the opportunity to find the loveliest service provider.

**Josef Graf**

**The Chairman of the Management Board at Porsche Leasing and Porsche Finance Group**

WIUU, thank you for your partnership! We get only best personalities from your institute, as Lisa Marchenko is one of them. We are very proud about their engagement and spirit, and love to work with them as well than with WIUU as our partner university! Thank's a lot!

**About Porsche**

It is a unique company with strong ideals. Our values and philosophies permeate through everything we do to ensure that we always remain true to our principles. We constantly meet our own high demands and have a definite idea about who we are and how we approach things. As a result, despite what others may be doing, we at Porsche actively seek to stretch boundaries and are committed to continual improvement. Based on the principle of achieving maximum output from minimum input, this race-inspired philosophy is integral to each and every one of our cars. We call it Porsche Intelligent Performance.

Individuality - The Porsche Principle Intelligence - The Technical Principle Passion - The Human Principle Excellence - The Performance Principle Excitement - The Experience Principle Vision - The Perspectives Principle Confidence - The Tradition Principle.



**Ms. Maria Panfilova, HR Director (2012)**

Students of WIUU are rather purposeful with reasonably good theoretical understanding of business processes. Obviously, they lack some practical experience and particularly for this purpose they are undertaking an internship. Personally I appreciate their proactive position.

In AES we have some success stories of WIUU graduates, when they started from the entry level position as administrative support staff and then rapidly moved their career path.

**Facts about the company:**

**The AES Corporation** is a global power company with generation and distribution businesses. Through the diverse portfolio of thermal and renewable fuel sources, the corporation provides affordable and sustainable energy in 27 countries. AES workforce of 27,000 people is committed to operational excellence and meeting the world's changing power needs.

AES acquired two distribution companies in Ukraine in 2001 - Kyivoblenergo and Rivneoblenergo - which today serve approximately 1.2 million customers. Their two utilities bring electricity to homes and schools, and to critical industries including paper mills, chemical companies, flower exporters, beverage companies and the Boryspil international airport.

The AES companies in Ukraine are almost the only companies in the energy sphere which have introduced the new management system SAP, created a call centre and a help line.

**Ronald Beaver**

**Environmental and Safety Director (2007)**



**WIUU graduates and students in A. E. S. Kyivoblenergo:**

- Yermakova Iryna
- Kobzar Artem
- Medvedyeva Oleksandra
- Trakshinsky Michael
- Andrianov Nikolay
- Yakovenko Dmytro



**Mr. Joahim Bentz, Marketing Manager of Nivea Company in Ukraine (2012)**

For jobs in my department (Marketing) I can say that students are nicely prepared. First BIG advantage is English, this is a key objective criteria – you can be the brightest student with great knowledge, not knowing English you will fail in the first round of interviews. Then regarding such factors like hard skills – here I think students are nicely prepared (of course it depends on each individual student if he/she really learned, but the opportunity is there). Personally I like that the university pays so much attention to teamwork and business plan projects. Teamwork is important as more and more company projects are run in groups and it is good to

have experienced even difficult conflict team-situations. The business plan projects help to see and understand the big picture which is very helpful too.



**Facts about:**

**Beiersdorf** is one of the leading international skin care companies we are close to consumers, offering them compelling, innovative products. Our brands are trusted universally - from NIVEA, one of the world's largest skin care brands, to other internationally successful brands such as Eucerin, La Prairie, Labello, 8x4, and Hansaplast/Elastoplast. With more than 125 years of experience in skin care and one of the world's most modern research centers, Beiersdorf stands for innovative and high-quality cosmetic products.

## **L'Oreal**

**Ms. Katerina Lepiavko, HR Department L'Oreal Ukraine (2012)**

### **L'Oreal in Ukraine:**

Branch of L'Oreal in Ukraine was founded in year 2004. Today it functions through 4 operational departments and has 210 employees.

### **L'Oreal major professions:**

- Marketing
- Finance
- Commerce
- Logistics

### **The following programs have been created by the company for starting a career:**

- Internship: Marketing, Commerce, Finance, Logistics
- Management Trainee: Marketing, Commerce

### **L'Oreal business games:**

[www.reveal-thegame.com/Ukraine](http://www.reveal-thegame.com/Ukraine) ; [www.brandstorm.lorea.com](http://www.brandstorm.lorea.com)

### **WIUU students and L'Oreal**

Over 50,000 students from over 280 universities in 45 different countries have already put themselves in the shoes of an International Brand Manager. Annual International L'Oreal Brandstorm competition is a unique opportunity for students to show their talents and knowledge, it is chance to become a marketing brand manager in international marketing competition and present a new product line for an existing L'Oreal brand. Along with other teams from WIUU I participated in this competition. I can't even describe how useful this experience was. All the work that the team and its separate members have done will always remain useful in our future careers. We clearly realized all the necessary qualities that a good manager would need and how to use our knowledge to its best. L'Oreal marketing game is a great opportunity for students to activate their abilities, greatly develop those abilities and actually enjoy the work that is done.

**Ms. Kateryna Horpynchuk, IV year WIUU student (2012)**





**Ms. Ternova Olena, Talent Acquisition Specialist (2012)**

We are happy about WIUU's level of education and always welcome students for internship. Everyone I was happy to interview was drive, enthusiastic and motivated for a job. Your students have knowledge, which is significantly closer to business needs, than peers from government universities. I heard only the best about the books you read, the subjects you learn and the level of WIUU teachers. Nevertheless keep in mind that even high quality knowledge is far from real business experience. So the practice of internships will fill these gaps. We also noticed that some students spend their time in after class activities: student unions, students media, business workshops. It gives them valuable experience, which could be helpful during interviews.

**Facts about:**

**Pfizer Inc.** is a research based global pharmaceutical company. The company discovers, develops, manufactures and markets prescription medicine for humans and animals. As well as consumer healthcare products. Pfizer operates in three business segments: Human Health, Consumer Health and Animal Health. It also operates several other businesses.

**Our students in Pfizer**

I was an intern in Pfizer for two months during summer 2011. This was an extremely valuable experience that helped me in my future professional life. During the internship, I was given an opportunity to work for several departments: Business Development, HR, Veterinary, and Procurement. It helped me to learn the organizational structure and get a better understanding of the company's operations. As a result of this internship, I gained useful skills and competencies and grasped the conception of working process in general. Pfizer is a leading international company which has an exceptional team of competent, good-hearted professionals on board. From the first day of internship I felt the friendly atmosphere and was able to get acquainted with a lot of good people just in couple of days. If you are looking for an internship in a company that will help you to gain new valuable skills and knowledge, I would definitely recommend Pfizer.



**Dmytro Gruzyn, IV year WIUU student (2012)**

**WIUU graduates and students in Pfizer:**

- |                      |                      |                    |
|----------------------|----------------------|--------------------|
| Budynka Julia        | Markov Yegor         | Yakovenko Dmytro   |
| Kolomoyets Olga      | Sybiryakova Tetyana  | Yeretin Yuriy      |
| Burmakina Anastasiya | Silina Ana           | Pylypchuk Nataliya |
| Varnava Olga         | Surina Polina        | Starchenko Olena   |
| Kulikovskiy Vadym    | Trakshynskiy Michael | Kravchuk Nataliya  |
|                      | Turchenyk Maksym     |                    |

## WIUU MBA at Pfizer (2007)

In 2003 WIUU and Pfizer in Ukraine organized the first corporate MBA courses for top executives of Pfizer. As a result, General Manager Vladyslav Strashniy, Marketing Manager Igor Nykyforchyn and Business Manager Anatoliy Soshnikov completed with excellence MBA courses and received MBA degree in Business Administration.



## Capital Times Investment Company



### **Mr. Andriy Drobot, Senior investment Advisor / Head of Restructuring Practice (2012)**

The greatest advantage of students coming from the WIUU is their knowledge of English, business concepts and ability to grasp ideas quickly and get them to work. Of course, much of the success depends on the abilities of a particular student: his desire to study, his persistence in achieving the best results, self-discipline. All matters for future career success.

#### **Facts about:**

**Capital Times Investment Company** is an investment boutique with an extensive experience of the successful projects implementation in the field of Mergers and Acquisitions, fundraising, restructuring and asset management.

The company was founded in August 2006 by like-minded professionals with successful long-term experience in financial sectors of numerous countries. The team has unique experience of cross-border and domestic transactions, as well as profitable record of managing of the assets of our clients.

## **Pedersen & Partners Executive Search**



Mr. Alexey Dolgikh is a Principal and Country Manager for Ukraine at Pedersen & Partners. Mr. Dolgikh has over eight years of successful track record in the executive search industry having worked in Russia and Ukraine. His key competencies are the search for the Director- and C-level professionals in Finance, Marketing and Sales functions. Alexey is an expert in FMCG & Retail, Healthcare and Agro business. Mr. Dolgikh completed a number of international searches for the Ukrainian clients offering best international practice and expertise for emerging and developing sectors of the economy. He is an active participant and speaker in the professional and specialized conferences and seminars, and has a solid reputation of a competent expert in the recruitment and HR area. Mr. Dolgikh started his professional career in a law firm in Donetsk, Ukraine, after graduating the Donetsk National University with a diploma in law. He is now pursuing a joint MBA program at the University of New Brunswick, Canada, and International Institute of Business in Ukraine.

### **Facts about:**

**Pedersen & Partners** is a leading international executive search firm. We operate 49 wholly owned offices in 46 countries: Albania, Armenia, Austria, Azerbaijan, Belarus, Bosnia and Herzegovina, Brazil, Bulgaria, Canada, China, Colombia, Croatia, Cyprus, Czech Republic, Egypt, Estonia, Finland, Georgia, Germany, Greece, Hungary, India, Indonesia, Iran, Israel, Kazakhstan, Latvia, Lithuania, Macedonia, Moldova, Mongolia, Nigeria, Poland, Romania, Russia, Saudi Arabia, Serbia, Slovakia, Slovenia, South Africa, Spain, Turkey, Ukraine, United Arab Emirates, United Kingdom and Uzbekistan. Our values Trust - Relationship - Professionalism apply to our interaction with clients as well as executives.

### **WIUU Internship at Pedersen & Partners**



Alla Royuk is a Research Analyst for Ukraine at Pedersen & Partners. She is a recent graduate from WIUU. Her major disciplines include Risk Management, HRM, HR Communication, Marketing and PR. Alla got her professional experience at Tissen Krupp, Bureau Veritas International companies.

“I applied to this Position with the help of the University HR Manager Mariana Shatova. The first interview was held by the Research Associate who recommended me to his boss. I was hired not as an Intern, but as a Research Analyst due to my previous experience in this field. Of course, I have a huge responsibility for finishing projects on time and meeting the requirements of our partners, such as Philip Morris International, Samsung, British American Tobacco, Freshtel, Boehringer Ingelheim, Bayer, Novartis, Pfizer, and many others. Even though, you may work overtime, it is a great opportunity to strengthen your skills, communicate with different organizations, and learn all processes within the Company”.

**Alla Royuk, IV year WIUU student (2012)**

## Charity Foundation “Blagomay” (2012-present)

Blagomay is a charity organization which was set up by students and graduates from Ukrainian-American Liberal Arts Institute “Wisconsin International University (USA) Ukraine” (WIUU). The mission of the organization is to attract Wisconsin students to moral issues in our society and to combine the willingness to help children in orphanage homes around Ukraine. WIUU students actively participate in different charity projects which are organized by the charity foundation.



**Tatyana Skrygina (WIUU Graduate 2008) – Founder and Chairman at Charity Foundation “Blagomay”**

## WIUU Charity



### **Olena Zhogol - WIUU graduate (2013)**

I have worked at advertising Agency “Dion” as a client service manager. I enjoyed it so much. There were a really useful at WIUU that helped me to achieve best results in my work experience. After so various projects and experience I gained through all my courses, I had no problems either with documental work or with communication with the clients.



### **Mariana Shatova - WIUU Graduate (2010)**



“Students start off with a vision of their ideal job, but this vision is really just a guess based on theory. During my student life I took internship program couple of times. Tetra Pak, Chumak, Peace Cops – these are all big companies that I had a chance to “test” on my own. I’m glad that WIUU provides this unique opportunity to undergo internship in big international companies. Having internship is much better than not having one. After graduation your CV is not a blank piece of paper, also it is a great way to jump into corporate environment, work with co-workers of all ages, and develop presentation skills. You may not personally see a difference in yourself, but I promise you will become a bit wiser, more mature, more confident, and a better candidate for the next internship or a full-time job. No one’s career path is a straight line. This is your chance to drive different positions to see which ride you enjoy most. Use it!”



### **Juliya Budyuka - WIUU Graduate (2010)**

“When 17 I felt like the whole world was at my feet. I had ambitions, dreams and goals. It was time for me to make a choice that would apparently influence my future. WIUU is a perfect place for those who doesn’t accept “the Soviet regime of teaching”, who search for the innovative approach, democracy, high level of education, deep involvement into the process itself and perfect perspectives for the future. Our University gave me a great opportunity to take internships in different spheres to better understand what I want to choose in future. Pfizer, Peace Corps and OTP Bank are the places where I was at as an intern. Marketing, Charitable department with Grants and Banking processes helped me to better understand the business from within and gave precious experience that helped me when getting a job. WIUU is a place that will give you a lot of prerogatives, good knowledge, unforgettable experience of internships and a lot of other interesting things. So, if you’re a part of this place – enjoy it.”



**Kateryna Pryimachenko - General Manager, Neochimiki Ukraine, Ltd. - WIUU Graduate (2012)**

“After years of graduation from the first university and working experience in various businesses, I recognised that I needed to gain access to the latest management know-how and to certify my professional qualification. The best opportunities which would help me to reach my goals were presented by the WIUU MBA program. I enjoyed the WIUU approach to adult education which includes flexible class-schedule (mostly evening or weekend classes), interesting teaching and learning methods (projects and cases studies) and emphasis on team-work activities. Strong student’s and professor’s commitment requirements made the studies interesting, complete and useful.

The MBA opened doors to new friendships and relationships with interesting people of different cultures. These friendships were born in the atmosphere of searching and absorbing new professional knowledge – a very special learning atmosphere I had never experienced before. I am deeply grateful to WIUU and professors for the knowledge and skills that were given to us.”

**Roman Shatov - Implementation Manager, PJSC “Deutsche Bank DBU” – WIUU Graduate**

“My name is Roman Shatov and I have been working with Deutsche Bank for over two challenging, but successful years. My current responsibilities mainly include Implementation of local and global deals and Product management tasks. The education and practical experience I received at our university allows me to feel confident in the highly professional, experienced world-wide Deutsche Bank team. Cooperation with foreign colleagues from absolutely different parts of the world allows me to further develop skills and knowledge of International Business received at WIUU.”



**Olga Rotan - Samsung (WIUU student, 2012)**

“Owing to Mark Savchuk my first impression of Marketing in general was very positive and it inspired me to move in that direction in my future career. Articles from Economist, colorful and substantial presentations, up-to-date information, that is displayed with strong knowledge; life situations, presented with humor and teacher’s charisma make Mark’s classes unforgettable”.

**Anastasiia Iefimova - PJSC Citibank, Kiev (WIUU student, 2010)**

“WIUU provided me with great opportunity to study in international community where your teachers were not just simply foreigner and native speakers but also business people who actually worked in international business environment and were willing to share their first-hand experience. So, if you want to work for international companies and you are looking for great experiences, WIUU is the place for you! “

**Elizabeth Nudelman - American English Center (AEC) (WIUU student, 2010)**



“WIUU has given me the greatest background of practical knowledge in business processes, management procedures and strategic planning. The most valuable thing I got from the University is my goal-oriented type of thinking and the general business outlook. Besides, I was taught the ability to think “out of the box” and the art to find optimal solutions for any problematic issues that arise within the organization. My professional skills in practical application of management functions, finance, marketing, HR, business ethics and other business components applied during my University years now make me a successful manager of a developing business.”

**Yury Polgorodnyk - Daewoo International Corporation (WIUU student, 2011)**

“During my Study in WIUU I had a great experience in both education and student life. I would describe university program as quite competitive on Ukrainian education market, it provides students with ability to work in groups, enhance critical thinking and decision-making. It is worth mentioning that student empowerment in WIUU is on a higher level than in most of other educational institutions. Ofcourse knowledge of language can be improved here as well. University also encourages students to take part in different events of social and professional thematic. Personally I took a great pleasure from taking part at 2 economic conference. Also university staff really does help students find internship possibilities and study program on latest courses is mainly designed in such a manner that students are able to visit at least a part time job jointly with university classes.”

**Illya Konovalov - Self-employed, Ponga.ua and other projects (WIUU student, 2011)**

“What is valuable at WIUU is not even the knowledge itself, but the atmosphere that gives every student a chance to open his/her individuality, to open his/her mind. Projects, work in teams, numerous presentations and discussions, work on real problems etc., pure knowledge is nothing without all this, and that is what WIUU offers. It helps you to develop the skills you need to turn your ideas into reality.”

**Baker Tilly Ukraine**  
**Mr. Alexander Pochkun, Managing Partner (2007)**



It is always hard to answer this kind of question, because, it mostly not about the university, but about the person him/herself, but, I would like to emphasize that all students that came to our company had a huge desire to learn something new. They are all very enthusiastic that is very important for our company, because, while interviewing the person, we sometimes focus our attention on the person's desire to learn something new rather than on the person's gaps in their fundamental knowledge. It seems to me that some universities, even the ones that give sound fundamental knowledge, don't give students goals, aspiration and desires. It is great that your students have these qualities.

**Facts about:**

**Baker Tilly Ukraine** is an independent Ukrainian company that has been operating upon national market since 1999 and provide high-quality services of audit, consulting, independent valuation and accountancy.

Baker Tilly Ukraine is an independent member of Baker Tilly International - internationally known network of independent firms which provide audit and consulting services. Baker Tilly International is well known not only for its excellence but also for its strict standards within each participant company.

**WIUU graduates and students at Baker Tilly Ukraine:**

Pasha Kozura  
Evstigneev Alexander  
Sybiryakova Tetyana  
Balan Mykola  
Lopatyn Artem

**WIUU Internship at Baker Tilly Ukraine**

“We worked in Baker Tilly Ukraine for four weeks. During this time we got valuable experience in both: social and business spheres. We understood how the process of cooperation on the local and international levels is established. Besides that, we have learned what the basis for doing audit business in Ukraine is. We got acquainted with the legal aspect of audit business and how important it is to be honest and reliable in this business. All the tasks that were given to us acted as the

framework of our internship. They were challenging yet at the same time very interesting. We are thankful to our university for giving us a wonderful opportunity to get priceless experience that will definitely help us in future.”



Alexander Evstigneev  
Pasha Kozura

## Citibank (Ukraine)



**Mr. Kaftanov Nikolay, Senior Banker, Vice President, and Mrs. Olha Krupa, Associate Relationship Manager (2007)**

WIUU students come well prepared to their internship in Citibank (Ukraine). They have a good command of English and strong academic background in financial management and financial analysis. They also possess good research skills and sound judgment. These qualities are extremely useful in the bank's everyday work.

WIUU students are motivated and willing to learn on the job and have good time management skills. WIUU students are cooperative, friendly, proactive, result-oriented, creative and hard-working. Most importantly, they also have a sense of humor and strong team spirit. We really enjoy working with the students of WIUU. We are always willing to get assistance of trustworthy, well-educated and highly motivated people. According to the bank's Human Resource overall requirements and policies the hiring process is conducted.

**Mrs. Inessa Krivosheya, Country Human Resource Officer, Resident Vice President (2007)**



We are very satisfied with the cooperation we have with WIUU and are happy to host the WIUU students in Citi now and in the future.

Generally, WIUU students are recognized for their good level of English, good theoretical knowledge in different disciplines which they use in practice in our bank. They are well behaved and purposeful, eager to learn and take the responsibility for the work they do.

WIUU students perform a variety of different tasks, including, but not limited to the following: data collection on client due diligence, market data collection, assistance in client monitoring, assistance with preparation of various credit reviews, Know Your Customer forms updates. The most common departments the interns are usually placed in are the Corporate Bank, Global Transaction Services and Operations. We do enjoy working with WIUU students, otherwise we would not invite them. We think this cooperation is important both for the bank and for the students. For us it is important because by hosting students, along with getting extra help, we are creating our future pipeline. We get the opportunity to tell about ourselves, our culture, our values and we hope that Citi will be Employer of Choice for the talented graduates. Generally, we invite 1-2 top students of the university.

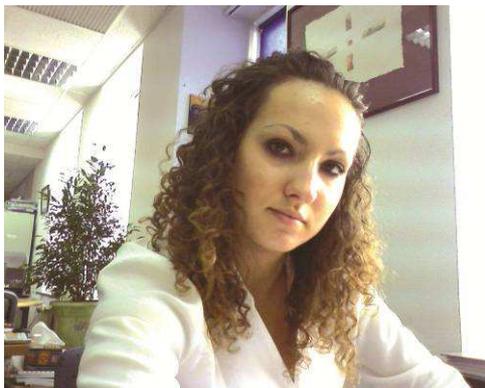
## **Facts about:**

Citi is today's pre-eminent financial services company, with some 200 million customer accounts in more than 100 countries. The history dates back to the founding of Citibank in 1812, Bank Handlowy in 1870, Smith Barney in 1873, Banamex in 1884, and Salomon Brothers in 1910. Other major brand names in Citi's diverse portfolio include Citi Cards, CitiFinancial, CitiMortgage, Diners Club, CitiPrivate Bank, and CitiCapital.

## **WIUU graduates and students at Citibank:**

Varnava Olga  
Omeluh Khristina  
Vakhlakova Olena  
Hordiyenko Vyacheslav  
Dudchenko Anna  
Prorochenko Helen  
Siversky Vadym  
Surina Polina  
Fesyun Serhiy

## **WIUU Internship at Citibank**



“I’ve been with Citibank for approximately half a year and I feel proud to be here and to be a part of this multinational family. This is the place, where one can start an international career growth; this bank provides an opportunity to become a real professional, to become an example for others. Citi has a strong corporate culture, mutual respect and highly-motivating team spirit. I believe that it is a success and honor to represent a bank which traces its roots back to early 1820-s. However, it is also a great responsibility for each of the member of the global team to carry the name of Citi and to

hand one’s achievements and success to future generations. This bank seeks talented and bright people. You come here already academically well-prepared and with a particular experience in banking. A student or a potential employee should not be surprised that nobody is going to tell how to do the job, how to calculate financial ratios, how to perform financial analysis and modeling, how to estimate risks and attract customers, how to deal with different financial products and how the overall banking system works. This job can become complicated, when one doesn’t catch up with what is going on. Banking is a specific area of business and only those who have a pure understanding of it and are willing to learn on the job can meet the challenging tasks it offers. But the hard work, great efforts and healthy enthusiasm provide great rewards. I work with really great people that I really like and highly respect, I feel I add value to this corporation. All of the above keeps me here and I plan to build a career in Citi.”

**Helen Prorochenko, WIUU student at Citigroup (2007)**



**Mr. Sergey Klochkov, General Director (2008)**

We have collaborated with WIUU for the past 3 years. During this period many students had their internship in ClearWater. They were involved in various projects in several departments. All managers were satisfied with the skills demonstrated by the students and

their theoretical knowledge in foreign-economic activity and marketing. The only area of weakness that we ever noted was a lack of practical skills. But that is what the internships are for. Students were highly motivated to learn. I hope that they have got some useful practical knowledge that would be beneficial for their future careers.

The students participated in several projects of the Company. For example, Nastya Godyna helped our Purchasing Manager to conduct negotiations with our foreign partners. She was good at writing e-mail letters in English and took part in discussing some changes in the contract of purchase. Alexander succeeded to gather necessary information for an important market research. WIUU students are always welcome to apply for a job in ClearWater.

**WIUU graduates and students:**

Bodnar Inga  
Godyna Varvara  
Gutsalenko Oksana  
Dolmatova Yulia  
Duman Andrey  
Erkhova Alena  
Evstigneev Alexandr  
Zahorodniuk Liudmyla  
Ivko Aleksandr  
Kudlai Maria  
Nazarenko Helen  
Ostashek Vladimir  
Pavlova Tatyana  
Prytkova Maryna  
Prorochenko Helen  
Udoenko Anastasia  
Fedorchuk Nadezhda  
Yakovenko Dmitriy  
Godyna Anastasia  
Veremeyenko Pavlo

**Facts about:**

**ClearWater** is part of the ClearWater Group (CWG). CWG unites several internationally well-known HOD companies represented in numerous countries. ClearWater Ukraine was found in Kiev in 1998. It is a full cycle company - all the processes are performed in house, from Water manufacturing to Distribution. ClearWater's own production facility is built to the highest international standards and is located outside of Kiev. There the water is extracted from the well, purified, packaged and stored. ClearWater is an active participant of Kiev's business and social activities and is a long time member of the American Chamber of Commerce.

## **The Electronic Information Center of the United Nations**



### **Mr. Alexander Zatolokyn, Director and Coordinator of the UN program in Ukraine (2008)**

The cooperation between the Electronic Information center of the UN and the Ukrainian-American Liberal Arts Institute “Wisconsin International University (USA) Ukraine” started in 2003. The creative stage of our cooperation became in 2004 with the opening of the Master-class in constant development. The Master-class in your institute was initiated by the coordinator of programs of the United Nations in Ukraine, Douglas Gardner. He was pleasantly amazed by the preparation of students of your institute, their level of knowledge, and especially that they possess a high level of English.

### **Facts about:**

**The Electronic Information Center of the UN** was established 6 years ago, and was founded under the general frame project of the United Nations in Ukraine and the Center of Municipal management (Habitat) on the basis of Memorandum on Partnership and Cooperation between the UN in Ukraine and Centre of Municipal management. The motto of the project is “From the cooperation of the states to the cooperation of public organizations.” The aim of the Centers’ activities is to establish proper conditions to assure easy access of the groups (leaders of self-government in Ukraine, representatives of the public organizations, mass media and educational and academic establishments) to the informational sources of the UN.

### **Our students at the Electronic Information Center of the UN**

Sophomore students of WIUU during their internship in the Informational Center of the UN in Ukraine and Center of municipal management (Habitat) were engaged into complex production work as managers of economic projects under the guidance of the Leader of TSEI UNO in Ukraine and TSMM (Habitat) Zatolokin Alexander Petrovich.

The main idea of the internship was to prepare future managers to efficient and high-quality work in the sphere of management of international economic projects and get an experience in cooperation with international financial institutions.

The result of the internship was the presentation to representatives of international public organizations. Implementation of the internship program gave students practical skills in analyses, writing and registration of international projects in terms of questions concerning steady economic development.



**Rossikov Yevgen**

**Pankratova Olga**

**WIUU Students (2008)**



## Metro Cash & Carry



### Mikhail Zavylov, Human Resources Director (2006)

We have been cooperating with WIUU since 2004. In 2004 we took 15 internees, of them 5 remain with us and become part of our work force. In the next years we took 10-15 students for internship from WIUU and other universities each year. We are very pleased with your students, and do not plan on stopping our collaboration with WIUU. For those willing we offer internship opportunities and future employment.

Students of your university have worked in various departments, namely: finance, accounting, purchase, logistics, HR and trading centers. Above all it depends on already existing preparation of the students, we also consider their desire to work in the department that they see themselves in.

### Facts about:

**METRO Cash & Carry** is a network of wholesale stores for professional customers. METRO Cash & Carry provides a solution to meet your daily business needs, whether you manage a restaurant or a cafe, purchase products for a hotel or an office, or run a retailing operation.

METRO Cash & Carry belongs to the METRO Group, which also includes a number of other sales divisions – Real, Extra, MediaMarkt Saturn, Galeria Kaufhof – and cross-divisional service companies.



Natasha Kostenko completed her internship at MCC (2006)



Larysa Kolesnykova at her working place during her internship(2006)

## WIUU Internship at METRO Cash & Carry



“I’ve been working at METRO Cash & Carry since July of 2005. At first I was an intern at the Nonfood Purchasing Department. It was a real pleasure for me to work in a team of such professionals. Within those 2 months, while I was on practice, I fell in love with the company. It really gave me a lot. I gained priceless experience in a foreign company. When my practice came to an end in August I was very sad to leave.

I addressed the HR Department asking for a permanent position. After that I went through a couple of interviews and came back as an employee in November of 2005. Today I’m an HR Assistant. I am very pleased the company gave me an opportunity to continue my working here.”

**Liza Ryzhankova, HR Assistant and later Buyer at MCC (2005 -2013)**

## OTP Bank



**Mrs. E. Komar**

### **Head of Sales Support Division (2007)**

Good education, students come with a good level of English language and readiness to continue studying- its WIUU students.

Come work with us!

### **Facts about:**

**OTP Bank Plc.** (Hungary) – is a universal bank which heads a leading financial group with full range of banking services for private individuals and corporate clients. OTP Group in Hungary comprise large daughter companies, granting services in the field of insurance, real estate, factoring, leasing and asset management, investment and pension funds.

### **WIUU students and graduates at OTP:**

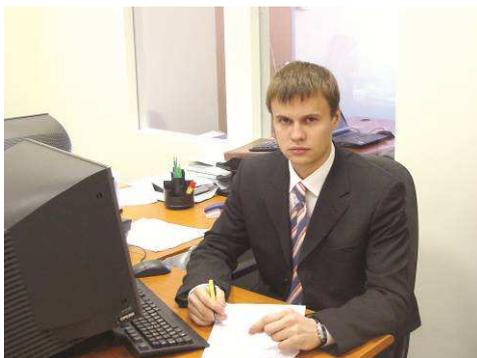
Simonenko Olexandr  
Bondarchuk Oleksandr  
Bodnar Inga  
Vasylenko Volodymyr  
Godyna Varvara  
Zahorodniuk Liudmyla  
Medvedyeva Oleksandra  
Nechayev Yevgen  
Onishenko Tetyana  
Pankratova Olga  
Prorochenko Helen  
Fabyanska Maryna  
Harsono Veronica  
Olexiy Gayday



WIUU students at OTP Bank (2007)

### **WIUU Internship at OTP Bank**

“I am currently working in OTP Bank Ukraine in Kiev in the position of Deputy Head of Collection Department. I started working in this bank three years ago as an intern student, performing bank clerical work. The experience gained helped me to learn more about the banking system in general, improve my knowledge of management and grow professionally. I want to kindly thank my university for giving me this opportunity of internship, and I hope our students will keep getting such opportunities, which would be helpful for them to define their future line of work.”



**Oleksandr Bondarchuk, Deputy Head of Collections Department (WIUU student, 2007)**

## Peace Corps Ukraine



Mrs. Iryna Krupska, Training Manager (2006)

We have been collaborating with WIUU students for 2 years. They fulfill their tasks clearly and with initiative: editing informational materials, showing good knowledge of English and Business skills. On the whole I rate WIUU students very high. Interns of WIUU found their applications in the language training, as well as putting together advertising catalogues.

### **Facts about:**

**The Peace Corps** works in over 70 countries around the world. Peace Corps Volunteers work with governments, schools, entrepreneurs, education, health, HIV/AIDS, business, information technology, agriculture, and the environment. The Peace Corps works by first announcing its availability to foreign governments. These governments then determine areas in which the organization can be involved. The organization then matches the requested assignments to its pool of applicants and sends those volunteers with the appropriate skills to the countries that first made the requests.

### **WIUU students and graduates at Peace Corps Ukraine**

“I started working in Peace Corps Ukraine in 2004, after 2 months’ internship. I gained huge administrative and organizational experience working in a high paced environment, improved my multi-lingual and analytical thinking skills, and earned some money of course :)”



It is difficult to use the word “internship”, while talking about two months of wonderful experience in Peace Corps Ukraine. Right now, I am a part of a wonderful community that consists of the workers of our organization. I like my job!”

**Olena Gryn, Administrative Clerk (2005)**



**Evstigneev Oleksandr in Peace Corps (2006)**

## Premier Palace Hotel



**Mrs. Nina Strikun, Human Resources Manager (2008)**

The level of professional preparation of WIUU students is very high. Interpersonal skills are usually very well developed. Overall, we have a very positive impression of the students of Wisconsin International University.

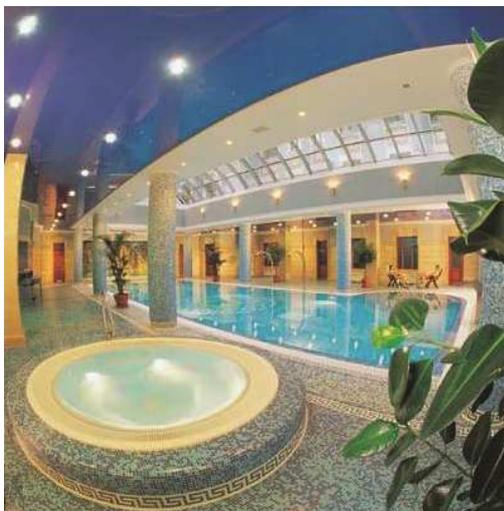
### Facts about:

Even before the World War II, the Premier Palace Hotel was well-known as one of the most fashionable and luxurious places to stay when traveling through the southern regions of the Russian Empire. Luxury expressed in terms of the level of service and the plush interior.



Svitlana Anatoliyvna is responsible for the internship of WIUU students in Premier Palace Hotel. She is cooperating very closely with the administration of our university, giving opportunities for WIUU students to learn and experience how one of the best hotels in Ukraine works. Besides, students are able to learn about the hotel business in Ukraine and see on the example of a very successful company how the hotel business should be organized and managed.

**Svitlana Mokrousova, Deputy Manager of HR Department (2008)**



## Tetra Pak



Mrs. Natalia Rulyova, Human Resources Director (2007)

I would like to compliment WIUU, as we have had good experience working with your students. On a professional level, we have a high opinion of the preparation your students receive, in terms of the language and other skills, such as endeavour, attitude, interests, and the drive to actualize their personalities. We have very positive impressions.

### Facts about:

**Tetra Pak** is the world leader in providing integrated processing-, packaging- and distribution solutions as well as complete lines in the food industry.

### WIUU Internship at Tetra Pak



“Being both first year students and pioneers (from our university) at Tetra Pak made us feel responsible and resolute. It was my first internship, as well as Maryana’s and Yulia’s. To tell the truth, in the first couple of days we felt nervous and watched out not to make a mistake and embarrass ourselves. But how amazed we were when we actually “got into the company”, we felt its unique culture and environment. I thought- wow! This is the atmosphere I have always been looking forward to work in: freedom, progress, innovation and excitement about what you are doing. Furthermore, opportunities started to reveal. We were appointed to work in a great marketing project, and the work started...research via Internet, communicating with people on streets, gathering data, analyzing the information and eventually...our proposals and ...final presentation on how to increase the sales of a determined product. This was all supported with different business meetings, cooperation with PR companies, and furthermore –working for Marketing Department at “Chumak Company”. After this internship I thought – so much experience...in a couple of weeks... we are lucky ones. Thank you to WIUU that we have a possibility to have internships in powerful successful leader-companies like Tetra Pak.”

**Viktoriya Kopylova, WIUU 2<sup>nd</sup> year student (2007)**

## Volvo Truck Corporation



### Mr. Oleksandr Prydorozhko, Financial manager of Volvo Ukraine LLC. (2007)

Before starting cooperating with your university our General Manager gave a presentation to your students. His impressions were very positive. Analyzing their questions, Mr. Christian Coolsaet noted, that the students of WIUU have their point of view of the development of business in Ukraine and the desire to be successful and competitive. They demonstrated the business background they had, and the great

desire to study and gain new experience. We wish WIUU students to be innovative and professional at their future jobs.

### Facts about:

Founded in 1927, Volvo today has approx 82,000 employees, production in 25 countries and operates on more than 185 markets. Today Volvo is the second largest producer of heavy trucks, creating reliable transport solutions for clients all over the world. Currently 'Volvo Ukraine' is in a developmental stage in taking over new markets. The first representative office in Ukraine was established in 1996.

### WIUU students and graduates at VOLVO:

Yevdoshchek Andriy  
Fedorova Olga  
Andreeva Irina  
Drobyshevskaya Irina



### One of the first interns in Volvo

#### Andriy Yevdoshchek

“Last year I went to Volvo Ukraine LLC during my summer internship. Even though it was my first experience in international company, I’ve got a very serious task. It was a research that would benefit the whole company and I was trying to do my best in accomplishing it. I liked friendly atmosphere inside the company. I felt comfortable and confident at my workplace. I was treated like a company worker, as part of the team. If I had any problems, there were always people, who offered their help.

This winter I went to Volvo again. I was in the financial department and learned a lot of new information that is very beneficial for my future. I was working with financial statements of companies, contracts, took part at the meetings with customers, worked closely with Microsoft applications, especially Excel. I am very happy that the company gave me an opportunity to gain experience.”



## **Winner Imports Ukraine**

**Pylypchuk Nataliya and Midyk Oksana**

**WIUU graduates at Winner Imports Ukraine (2007)**

Wisconsin International University in Ukraine is striving to strengthen the relationships with Winner Imports Ukraine by creating an internship program with the leading importer.



### **Facts about:**

The company did not only survive hard times for automobile business but also became one of the leading car businesses. There is every chance for that: advanced model range cutting across small and premium segments, massive network of dealerships throughout Ukraine and brilliant people who are everything to this business. Highly skilled, active and creative people are the bedrock of our company. Our team features a great number of vivid, remarkably literate, large-minded personalities - professionals who are the hope of the company.

## **Reuters**

**Mrs. Olga Ozerova, Customer Training Executive (2006- present)**

I first came to Reuters for an internship and worked on a project where we were responsible for creating a promotion campaign of a new software, the purpose of which was to provide our clients with business communication services. Once my internship was finished, I was offered a job.



### **Facts about:**

Although most people know of Reuters in terms of providing news, journalistic activity accounts for only a part of the company's income. Reuters is more focused on business analysis and providing business information, like share prices and currency exchange rates to clients. Reuters has a small team in Ukraine and includes journalists, a business team, technical support and all others.

You may enter WIUU Alumni facebook Club by clicking on this link:

<http://www.facebook.com/pages/Institute-for-American-Universities-Alumni-Page/57213698127?v=info#!/groups/wiuu.alumni/>

The screenshot displays the Facebook interface for the 'WIUU Alumni' group. On the left, a navigation sidebar includes 'Messages', 'Events', 'Photos', 'Ads Manager', 'Friends', 'CONNECT', 'PAGES', 'GROUPS', and 'APPS'. The main content area shows the group's header with 'WIUU Alumni' and navigation tabs for 'About', 'Events', 'Photos', and 'Files'. Below the header is a 'Write Post' section with options for 'Add Photo / Video', 'Ask Question', and 'Add file'. The 'RECENT POSTS' section features a post by Alex Romanovska titled 'Chamber Annual Charitable American Independence Day Picnic 2013 - The Chamber of Commerce in Ukraine'. The post includes a photo of a picnic and text describing the event. Below the post are options to 'Like', 'Comment', 'Unfollow Post', and 'Share'. To the right of the post, there are sections for 'Suggested Groups' and 'People You May Know'. The right sidebar shows a list of members and recent activity, including comments and likes.

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**Web: [www.wiiu.edu.ua](http://www.wiiu.edu.ua)**

*“Pleasure in the job puts perfection in the work.” — Aristotle*