



## Psychology Syllabus

3П 1.4

### Educational program “Business Administration in Management and International Business”

Quarter/Year: Fall/2022

ECTS Credits: 6

Instructor: Olga O. Verkhohlyad, Ph.D.

US Credits: 3

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#### **Prerequisites: None**

#### **Course Description:**

Psychology Course is the study of human behavior and mental processes. This course provides a foundation for understanding human behavior. Students explore how psychological principles are applied in the business and social world. This course explores the major areas of the field, including such topics as the brain and neuroscience, cognitive and social development, perception, learning, memory, decision-making, language, consciousness, emotions, motivation, interpersonal interactions, group and cultural processes and other topics.

#### **Learning Outcomes:**

By the successful accomplishment of the course the students will have acquired the following knowledge, skills and competencies:

PH3. Demonstrate knowledge of theories, methods and functions of management, modern concepts of leadership.

PH8. Apply management methods to ensure the effectiveness of the organization.

PH9. Demonstrate skills of interaction, leadership, teamwork.

PH12. Assess the legal, social and economic consequences of the organization.

PH14. Identify the causes of stress, adapt yourself and the members of the team to the stressful situation, finding ways to neutralize it.

PH15. Demonstrate the ability to

act socially responsibly and socially consciously on the basis

of ethical considerations (motives), respect for diversity and interculturalism.

PH17. Perform research individually and/or in a group under the guidance of a leader.

**Competences:**

3K5. Knowledge and understanding of the subject area and understanding of professional activity.

3K13 Appreciation and respect for diversity and multiculturalism.

CK9 Ability to work in a team and establish interpersonal interaction in solving professional problems.

CK14. Understanding of the principles of psychology and use them in professional activities.

CK15. Ability to form and demonstrate leadership qualities and behavioral skills.

**Internationality:**

The Psychology course has strong international component due to importance of globalization in the current world. As such, the course utilizes case studies with international context. During the team work assignments, students are encouraged to form groups with other students from different countries to learn more about how different cultures and societies interpret behavior. Students are also encouraged to read books in different languages.

**Communications:**

For individual issues, students should contact the professor directly by e-mail or by Moodle (chat). In the Subject line they should put: UACU First Name Last Name. E-mail messages will normally be answered within 24 hours.

**Grading Policy:**

The course is based on mastery of course outcomes. The student's grade for this course will be calculated based on performance.

The minimal grade to pass the course is 60%.

**Grading Guidelines:**

The assignment of a letter grade for a course is an indication of the student's overall success in achieving the learning outcomes for the course. The course letter grade may be viewed as a summary statement of the student's achievement in individual assessments (assignments & activities). These assessments are intended to identify for students their strengths as well as those areas in need of improvement. Student work is assessed according to the guidelines below.

**Course-level Grading guidelines:**

<b>Grade</b>	<b>ECTS Grade</b>	<b>International Grade</b>
90% - 100%	<b>A</b>	5 (Excellent)
83% - 89%	<b>B</b>	4 (Very Good)
75% - 82%	<b>C</b>	4 (Good)
70% - 74%	<b>D</b>	3 (Good)
60% - 69%	<b>E</b>	3 (Acceptable)

35% - 59%	<b>FX</b>	Not acceptable, possible repetition of course
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Maximum total possible points for the course – 500 points

- Class quizzes – 100 points (4 quizzes, 25 points each quiz)
- Team presentation – 100 points
- Midterm exam - 100 points
- Final exam - 200 points

**Assignment Format:**

- All work should be submitted on time. If the student misses the deadline – the task is failed.
- Midterm covers topics from previous lectures. It includes multiple choice questions and short essays and takes 90 minutes to complete.
- The final exam covers all course material and includes multiple choice questions and short essays. It takes 120 minutes to complete. Admission to the final exam is possible only if all the previous assignments are submitted.

**Note:** In case of missed midterm or final exam (for a valid reason like sickness or an emergency) a request to repeat the exam is possible. Permit to repeat a midterm or final exam is done through a letter to the dean's office with request and approval of subject lecturer. Repetition of exams is limited to not more than two subjects.

**Submission & Return Policy:**

Assignments must be submitted to the professor on or before the due date indicated in the Course Schedule. The assignments submitted after the due dates receive zero points.

**Academic Integrity:**

Academic integrity is submitting one's own work and properly acknowledging the contributions of others. Any violation of this principle constitutes academic dishonesty and is liable to result in a failing grade and disciplinary action. Forms of academic dishonesty include:

- Plagiarism — submitting all or part of another's work as one's own in an academic exercise such as an examination, a computer program, or written assignment.
- Cheating — using or attempting to use unauthorized materials on an examination or assignment, such as using unauthorized texts or notes or improperly obtaining (or attempting to obtain) copies of an examination or answers to an examination.
- Facilitating Academic Dishonesty — helping another commit an act of dishonesty, such as substituting for an examination or completing an assignment for someone else.
- Fabrication — altering or transmitting, without authorization, academic information or records.

### Penalty for Academic Dishonesty:

Each incident of academic dishonesty will be reported in writing to the appropriate academic Dean. A disciplinary notation for academic dishonesty may be entered on the student's academic record. The penalty for the first incident of academic dishonesty will be a score of zero on the item in question. A second incident of academic dishonesty will result in disciplinary dismissal, unless appealed.

### Schedule

Week #	Topics	Assignments Due	Points
<b>Class 1</b> <b>Oct 28</b>	<b>Topic</b> Introduction to the class. Introduction to the field of Psychology. Psychological science.	Please read Ch.1-2 in the textbook 1.	
<b>Class 2</b> <b>Oct 29</b>	<b>Topic</b> Brains, Bodies and Behavior	Please read Ch. 3 in the textbook 1.	
<b>Class 3</b> <b>Nov 4</b>	<b>Topic</b> Learning	Please read Ch. 7 in the textbook 1.	
<b>Class 4</b> <b>Nov 5</b>	<b>Topic</b> Sensing and Perceiving	Please read Ch. 4 in the textbook 1. <b>Quiz 1</b> (covers material studied during Class 1-3)	25 point for Quiz 1
<b>Class 5</b> <b>Nov 18</b>	<b>Topic</b> Remembering and Judging <b>Team 1 presentation on topic "Brains, Bodies and Behavior"</b>	Please read Ch.8 in the textbook 1.	100 points for Team 1
<b>Class 6</b> <b>Nov 19</b>	<b>Topic</b> Intelligence and Language <b>Team 2 presentation on topic "Learning"</b>	Please read Ch.9 in the textbook 1.	100 points for Team 2
<b>Class 7</b> <b>Nov 25</b>	<b>Topic</b> Emotions and Motivation <b>Team 3 presentation on the topic "Sensing and Perceiving"</b>	Please read Ch. 10 in the textbook 1.	100 points for Team 3
<b>Class 8</b> <b>Nov 26</b>	<b>Midterm Exam</b>	Midterm Exam Questions will be based on the information which you have studied up till now.	100

<b>Class 9 Dec 2</b>	<b>Topic</b> Emotions, motivation and human potential <b>Team 4 presentation on the topic “Remembering and Judging”</b>	Read Ch. 4 in textbook 2.	100 points for Team 4
<b>Class 10 Dec 3</b>	<b>Topic</b> Personality <b>Team 5 presentation on the topic “Intelligence and language”</b>	Please read Ch. 11 in the textbook 1. <b>Quiz 2</b> <b>Quiz covers Lectures 7 and 9</b>	100 points for Team 5  25 points for Quiz 2
<b>Class 11 Dec 8</b>	<b>Topic</b> Personality and human potential <b>Team 6 presentation on the topic “Emotions and Motivation”</b>	Please read Ch. 9 in textbook 2.	100 points for Team 6
<b>Class 12 Dec 9</b>	<b>Topic</b> Social influences in the development of human potential <b>Team 7 presentation on the topic “Personality”</b>	Read Ch. 10 in textbook 2.	100 points for Team 7
<b>Class 13 Dec 10</b>	<b>Topic</b> Lifespan development of human potential <b>Team 8 presentation on the topic “Social influences in the development of human potential”</b>	Read Ch. 8 in textbook 2.  <b>Quiz 3</b> <b>(Covers topics studied during the classes 10-12)</b>	25 points for Quiz 3  <b>100 points for Team 8</b>
<b>Class 14 Dec 16</b>	<b>Topic</b> The science of Psychology and human potential <b>Team 9 presentation on the topic “Different Schools of Psychology”</b>	Read Ch. 12 in the textbook 2.	100 points for Team 9
<b>Class 15 Dec 17</b>	<b>Topic</b> Psychology in our social lives <b>Team 10 presentation on the topic “The science of Psychology and human potential”</b>	Please read Ch. 14 in the textbook 1.  <b>Quiz 4</b> <b>(Covers topics studied during the classes 13-14)</b>	25 points for Quiz 4  <b>100 points for Team 10</b>
<b>Class 16 Dec 23</b>	<b>Topic</b> Review for the Final Exam		
<b>Class 17 Dec 24</b>	<b>Final Exam</b>	Final Exam contains questions which are mainly based on the material studied in the second part of the course.	200

## Syllabus Modification

The instructor reserves the right to change the class schedule, course requirements, or grading criteria based on changing circumstances and events, College policies, and/or class input.

**Recommended Materials:**

Textbooks

This course utilizes two excellent textbooks provided by the free Open Textbook Network. The textbooks can be found via the following links:

Textbook 1

“Introduction to Psychology”

<https://open.umn.edu/opentextbooks/BookDetail.aspx?bookId=48>

Textbook 2

“Psychology: the Science of Human Potential”

<https://open.umn.edu/opentextbooks/textbooks/787>

*The above schedule and procedures are subject to change in the event of extenuating circumstances.*

Протокол засідання кафедр № 4 від 23.08.2022 року

Проректор з навчально-методичної роботи



Л.І.Кондратенко

Завідувач кафедри



Г.А.Бевзо

Викладач



О.О.Верхогляд